



Cornerstone



Quincy Inman

Development Officer

Director of Marketing Communications

Education:

B.A. in Corporate Communication and Public Relations, Chestnut Hill College

Current Role:

As Cornerstone's Development and Fundraising Officer, Quincy is responsible for leading fundraising all efforts, strengthen and diversifying funding streams, building strong partnerships to support Cornerstone's work, and as the agency's Director of Communications/Marketing overseeing all communications and marketing strategies,. His primarily focuses on developing diverse revenue streams, creating impactful corporate sponsorship programs, and ensuring clear, consistent messaging across the organization.

Passion for Cornerstone Montgomery:

What I love most about working at Cornerstone Montgomery is the opportunity to make a tangible difference in the lives of individuals and families in our community. The organization's mission to support people across their lifespan aligns deeply with my values, and I find great fulfillment in connecting donors and partners with meaningful ways to make a lasting impact. This role allows me to merge my passion for communication and community building, helping to ensure that the incredible work happening at Cornerstone Montgomery continues to thrive.

Professional Affiliations:

Member, Association of Fundraising Professionals
Board Member, Greater Rockville Chamber of Commerce

Narrative Bio:

Quincy Inman is a dedicated and visionary nonprofit leader and fundraiser, his innovative personal approach to fundraising, strategic planning, and community engagement sets him apart from other fundraisers. With a diverse background spanning multiple sectors, Quincy has made a significant impact at every stage of his career, driving organizational growth and mission advancement through strategic fundraising and public relations efforts.

Quincy is currently the Director of Development and Communication at Cornerstone Montgomery, where he leads efforts to diversify and strengthen revenue streams. His ability to create and implement high-level fundraising strategies has proven essential in supporting the organization's mission of providing critical mental health services.

Previously, Quincy served as the Senior Relationship Manager for the United Negro College Fund's (UNCF) Center for Innovation and Entrepreneurship. In this role, he oversaw the management of the UNCF/Koch Scholars Program (UKSP), handling complex components like the Learning Management System and CRM. He developed key strategies to increase platform awareness, produced detailed reports for donors, and supported growth initiatives by analyzing engagement metrics. During his time at UNCF, Quincy also wrote a groundbreaking proposal that led to the creation of the organization's first-ever pitch competition, providing Black students with capital to support their entrepreneurial ventures. He also designed and implemented the "Pathways to Pitch" symposium, empowering young Black urban students with the skills and confidence to pursue their business ideas.

Quincy's expertise in development and communication was further demonstrated during his time as the Development and Communications Manager for My Sister's Place, Washington D.C.'s first domestic violence shelter. There, he raised over \$1.5 million in revenue, orchestrating comprehensive communications strategies and cultivating strong relationships with donors and stakeholders. His leadership at FAIR Girls, an anti-human trafficking nonprofit, was equally transformative—he not only led the organization to record-breaking fundraising success, surpassing the \$1.2 million annual goal but also managed the highest-grossing fundraiser in the organization's history, raising over \$100,000. Quincy was instrumental in sourcing funding that enabled FAIR Girls to obtain a brick and mortar safe house for the Vida Home, a 24 hour safe house for human trafficking survivors in the Nation's Capitol. Quincy's career trajectory also includes pivotal roles at the National ALS Association, where he served as Senior Community Engagement Manager. In this role, he coordinated corporate sponsorships and large-scale community events, including the Walks to Defeat ALS, across multiple states. He also developed volunteer and ambassador programs to broaden engagement. Earlier in his career, Quincy contributed to the Center for Growing Talent by PMA, where he managed \$2.5 million in sponsorships and corporate contributions, surpassing contributor retention goals with an impressive 92% retention rate.

In addition to his work in fundraising and communications, Quincy has a background in public relations, having served as Director of Special Events and Fundraising at United Cerebral Palsy, where he led efforts that exceeded revenue goals by 32%. His work in special events, including galas, 5K races, and community programs, has left a lasting impact on organizations, fostering stronger community ties and increasing donor engagement.



Bio Continued:

Quincy holds a Bachelor of Arts in Corporate Communications and Public Relations from Chestnut Hill College, where he was a “full ride” Devlin Scholar. His leadership and dedication to social equity have earned him several prestigious awards, including Princeton University’s Princeton Prize in Race Relations and the Produce Marketing Association’s “30 Under 30” recognition.

Quincy's entrepreneurial spirit is reflected in his contributions to UNCF, where he not only created opportunities for students but also laid the foundation for ongoing community support through initiatives like the “Pathways to Pitch” program. His ability to blend strategic planning with a deep sense of purpose has been instrumental in his success across various sectors.

Outside of his professional life, Quincy is the owner of a boutique interior design firm—a passion he shares with his father. He also enjoys politics and tackling weekend building projects. Known for his DIY adventures, Quincy is always eager to share his latest projects and talk about the new tools he's acquired. He cherishes time with family and friends, especially his young nephews, and enjoys the company of his loyal cavapoo, Franklin, a spirited companion.